



Delivering results with the Term Service Contract



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- Central FM Contracting Model for CG Departments in line with Cabinet Office Property Controls.
- Delivering enhanced Savings for the Nation
- A more flexible FM Lotting Structure
- Delivery of a CCS Managed Procurement Service
- Aligning FM Sourcing with Government Property Unit Clustering programme
- Simplifying the contracting process for FM Supply chain
- Opening up more of the CG FM Market to SME's at tier one

- Delivery of centralised FM Contracts with Government as one customer delivering outstanding commercial benefits and savings.
- Standardisation of Contract terms, specifications and pay-mechanisms
- Cross-Departmental aggregated and clustered purchasing
- Towards Central Government as a single FM customer

Working with the NEC3 Term Service Contract

- Background
- NEC introduced to CCS through the Government Procurement Unit
- Wide ranging CCS Stakeholder engagement, both within CG and with the FM Industry
- NEC Engagement from the outset, Advice and Training
- Closer working with Customers and Suppliers

- NEC suite of contracts encourage collaboration and fit within the CCS Buildings Pillar for both the emerging Construction category and FM, whilst promoting Government innovations such as GSL and BIM.
- Facilitates standardisation of services requirements and standards, documentation, consistency in procurement approach for Contracts across the Government Estate.
- Facilitates the management of the CG FM Supply Chain in a consistent manner

Delivering efficiencies across the Public Sector

- The success of the procurement will be the ability to promote best commercial value through:
- Enabling Government to become an intelligent client through access to apply common standards and specifications, enabling benchmarking and consistency of performance and cost data to support contract management.
- Driving cashable and enhanced efficiency savings to HMG.
- Better management of cost and performance data;
- Enabling sourcing options to be considered where possible to consolidate and leverage across government Departments with the flexibility to adapt to future requirements of property rationalisation;
- Standardising and simplifying the procurement process;
- Delivering and sharing coherent, transparent and consistent Management Information;
- Exploiting market capability, knowledge and innovation;
- Supporting the Government SME agenda and promoting growth in this sector
- Improving data transparency to enable robust decision making and performance/contract management

Questions?