

NEC Sponsorship Opportunities 2022

The NEC Users' Group

The NEC Users Group is an international community, connecting NEC users, companies, government departments and trade associations from across the globe. Our members are able to exchange knowledge, best practice and contact details with each other through events, training and digital networking.

A busy events schedule and regular communications provide up to date information, news and experiences from across the world of NEC.

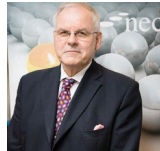
Our Users' Group members benefit from

Exclusive offers
and discounts on
NEC products

Member and
access to a global
NEC network

Access
to hard copy
and digital
contract

Our Users' Group Team:



Rudi Klein

NEC Users' Group President



John Welch

NEC Users' Group Chair and Deputy Director Construction, Crown Commercial Service



Robert Gerrard

NEC Users' Group Secretary and NEC Consultant



Lam Sai-Hung

NEC Asia-Pacific Users' Group Chair and Permanent Secretary for Development (Works), Development Bureau, HKSAR Government



Ivan Cheung

NEC Asia-Pacific Users' Group Secretary and Director at AMED Consulting Limited

Find out more: necontract.com/UG

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Email: Cheryl.Waterman@necontract.com

About the NEC Users' Group 2022 Conference

The high-profile international event will feature presentations on how effective use of NEC contracts can deliver better, greener solutions that support net zero. It will also introduce the new NEC secondary option X29, which incentivises supply chains to support clients in their drive towards decarbonisation.

There will be a review of how NEC aligns with the UK government's Construction Playbook, including how its focus on whole-life costs can be achieved through option X21. Additionally, there will be examples and case studies of how NEC is being used to procure ever-more sustainable projects across the world, including the UK's New Hospital Programme.

IWFM will speak on how NEC can support the transition to the NEC4: Facilities Management Contract and introduce the new FM online forum designed to support FM users around the world. The morning session will conclude with a presentation by Peter Higgins, NEC4 Board Chair on what's next for NEC, including upcoming contract amendments, supporting new sectors and digitalisation.

The presentations will be followed by engaging and interactive workshop sessions in the afternoon, providing practical advice on using NEC contracts for reducing emissions and early contractor involvement. The day concludes with the ever-popular annual awards, which have been renamed the Martin Barnes Awards in tribute to the 'father of NEC' who passed away in February this year.

As ever there will be many opportunities during and after the event to network with leading NEC clients, project managers, contractors, consultants and suppliers from around the world. If you use - or are considering using - NEC, you cannot afford to miss this unique event.

Conference Agenda: Morning Sessions

8.00	Registration
9.00	Introduction (Rudi Klein, NEC Users' Group President)
9.05	<p>Keynote Address (Mark Thurston, Chief Executive Officer, HS2 Ltd)</p> <ul style="list-style-type: none"> • Key focus areas for ICG • Digitalisation and innovation • Government and industry working together
9.20	<p>NEC and the Construction Playbook (Shy Jackson, NEC4 Board Member)</p> <ul style="list-style-type: none"> • An introduction to the Construction Playbook and what it seeks to achieve • How NEC achieves the aims of the construction playbook • Specific areas to consider, such as risk allocation, conflict avoidance pledge, incentives and the use of frameworks
9.40	<p>Introducing the secondary Option X29 tackling climate change in construction (Ian Heaphy, NEC4 Contract Board)</p> <ul style="list-style-type: none"> • Background to the secondary Option and feedback from the consultation process • Overview of the Option • Guidance on how it is intended to operate
10.20	<p>Audience Q&A</p> <ul style="list-style-type: none"> • An opportunity for our speakers to answer questions from attendees, as well as expand upon points made in the talks
10.30	Networking
11.00	<p>NEC FM Contract: A year on (Chris Jeffers, Director and Head of Facility Management Advisory, Mott MacDonald)</p> <ul style="list-style-type: none"> • NEC4 FM: the benefits • How to transition to FMC • Supporting the community: New online FM Forum
11.20	The New Hospital Programme (Emma-Jane Houghton, Commercial Director, New Hospital Programme, Cabinet Office)

	<ul style="list-style-type: none"> • Developing new sustainability standards • Incorporating digital technologies • Embracing collaborative working practices
11.40	<p>NEC: What's Next? (Peter Higgins, NEC4 Contract Board Chair)</p> <ul style="list-style-type: none"> • Upcoming contract amendments • Supporting new sectors • Digitalisation
12.10	Lunch

Afternoon Sessions:

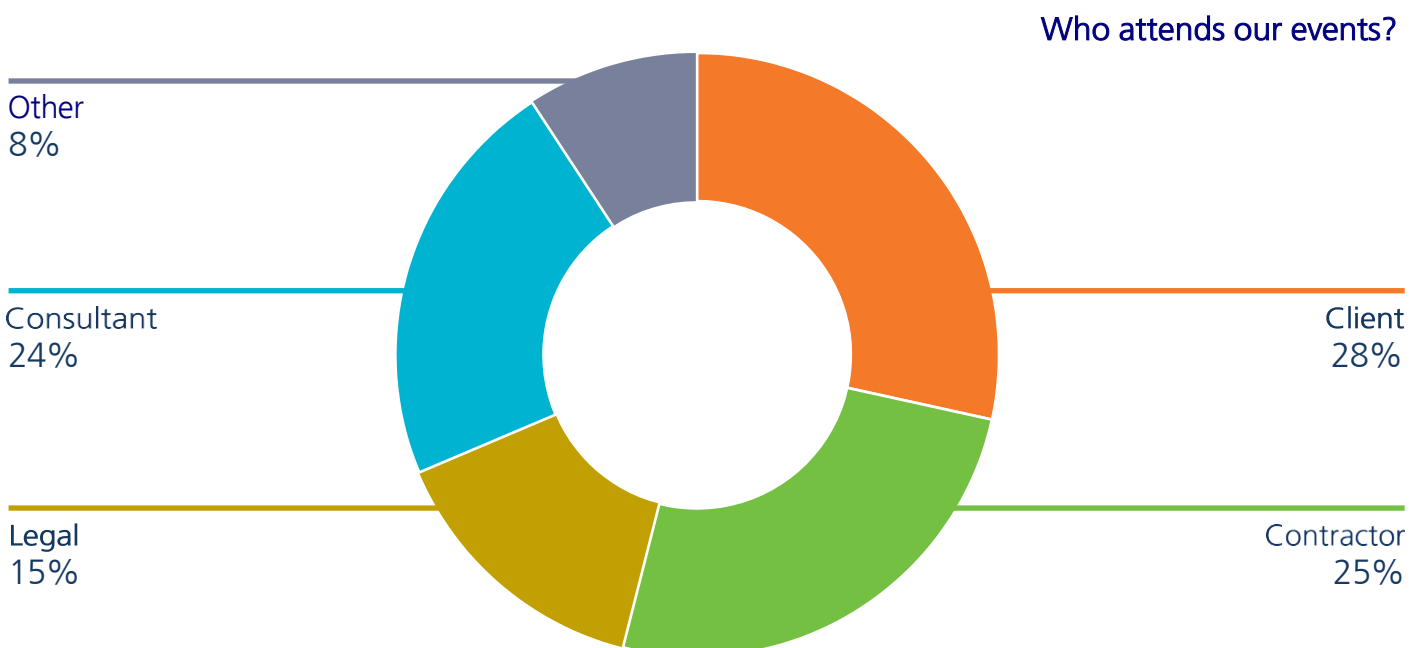
13.00	Workshop - X29: Completing the performance table
13.00	Workshop - ECI: Looking at practice notes and revisions
15.00	Networking
15.30	<p>The Martin Barnes Awards</p> <ul style="list-style-type: none"> • Join us as we celebrate great work carried out by the individual, team, project, collaboration or organisation.
15.45	Closing Remarks
16.00	Cocktail reception
17.30	Close

NEC Sponsorship Opportunities

Our events provide all NEC users with expert advice and support, networking opportunities, and insights into the latest NEC developments. Our programme includes conferences, workshops, breakfast briefings and site visits. Working with NEC will place your brand at the forefront of the NEC users' community.

7 reasons to sponsor:

1	Grow your business and generate new leads
2	Increase your brand awareness and get in front of your target market
3	Reengage with key customers, meet new ones and gain a valuable insight into their requirements
4	Align your brand with best practice in the industry
5	Stand out from your competitors and gain a competitive edge
6	Benefit from the networking and discover new industry trends through discussion opportunities
7	Be a part of the flagship NEC annual conference



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Our past delegates included:

Chief Engineer
Commercial Director
Commercial Manager
Contract Development
Officer
Contract Manager
Director
Executive Director
Head of Commercial Services
Head of Development
Projects
Head of Projects
Managing Director
Partner
Principal Surveyor
Procurement Officer
Quantity Surveyor
Senior Commercial Manager
Senior Group Engineer
Senior Highways Officer
Senior Project Surveyor
Senior Quantity Surveyor

AECOM
Arcadis
Architectural Services
Department, HKSAR
Arup
Atkins UK
AWE Plc
Balfour Beatty Major
BAM Nuttall Ltd
Bristol City Council
Cambridge City Council
Canal & River Trust
China Road and Bridge
Corporation
CLP Power Hong Kong Ltd
Construction Inspectors
Costain Limited
CRBC Build King Joint Venture
Defence Infrastructure
Organisation (DIO)
Department of International
Trade
Dover Harbour Board
Drainage Services Department,
HKSAR
Gammon Engineering
Construction Company
Heathrow Airport
Highways England
House of Commons
Imperial College London

INOVYN Chlor Vinyls Ltd
Instalcom Ltd
Institute of Clerks of Works and
Construction Inspectors
J Murphy & Sons Ltd
Kum Shing (K.F.) Construction
Company Limited
Society of Construction Law Vietnam
Leighton Asia
LLW Repository Limited
Magna Limited
Managing Director
Mott MacDonald Ltd
MTR Corporation
National Highways
Network Rail Ltd
Norton Rose Fullbright LLP
Osborne Clarke
Pinsent Masons
Pipeline Industries Guild
Projects High Speed Two (HS2)
SigTech Rail Consultancy
SSE Plc
Sustrans
The Humber Bridge Board
The Orange Partnership
The Rochester Bridge Trust
VINCI Construction UK Ltd
Yorkshire Water

*“The single best event for the
breadth of knowledge, breadth of
insights and networking and
connections you can make.”*
















Peter Clayton, Partner, Pinsent Masons

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2022 NEC Conference Sponsorship Opportunities







NEC Users Group Members receive 10% discount on prices below








PREMIER SPONSOR (SOLD)			
15,000 GBP + VAT			
	Logo, information and links to be placed on main Users' Group page referring to your organisation as lead 2022 sponsor		
	Promo video (without sound) or 2 x PPT slides before sponsor's choice of 1 x morning presentation session		
	3m x 2m Exhibition stand space, including: Table, 2 chairs and basic power supply.		
	1 x PPT slide on Holding Slides		
	Company profile on official conference / workshop page, including logo, text (up to 50 words) and hyperlinked URL		
	Inclusion on NEC marketing and PR channels as appropriate: website, e-campaign and social media		
	Display marketing collateral by seat drop & branded delegate lanyards		
	Unlimited in-person delegate passes at 25% discount (spaces permitting)		
	10 complimentary delegate spaces (worth £350 each)		Unlimited online delegate spaces (worth £175 each)
PREMIER WORKSHOP SPONSOR			
4,500 GBP + VAT			
	Choose topics and speakers for session (to be agreed with NEC Event Manager)		
	3m x 2m Exhibition stand space, including: Table, 2 chairs and basic power supply		
	30 sec promo video (without sound) or 2 x PPT slides to play before session begins with intro from Chair		
	Company profile on official conference / workshop page, including logo, text (up to 50 words) and hyperlinked URL		
	Inclusion on NEC marketing and PR channels as appropriate: website, e-campaign and social media		

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	Unlimited in-person delegate passes at 25% discount (spaces permitting)		
	5 complimentary delegate spaces		Unlimited online delegate spaces

EXHIBITOR ONLY			
2,500 GBP + VAT			
	3m x 2m Exhibition stand space, including: Table, 2 chairs and basic power supply		
	Company profile on official conference / workshop page, including logo, text (up to 50 words) and hyperlinked URL		
	Inclusion in NEC marketing and PR channels as appropriate: website, e-campaign and social media		
	10 additional delegate passes at a 25% discount (spaces permitting)		
	2 complimentary delegate spaces		10 x online delegate spaces

LUNCH OR DRINKS SPONSOR			
2,000 GB + VAT			
	Branding within exhibition hall as lunch / drinks sponsor throughout		
	Opportunity to display literature on poseur tables in exhibition hall at lunchtime OR make a short speech to the drinks reception. Drinks served from your stand		
	1 x PPT slide on Holding Slides		
	Inclusion in NEC marketing and PR channels as appropriate: website, e-campaign and social media		
	5 additional delegate passes at a 25% discount (spaces permitting)		
	2 complimentary delegate spaces		10 x online delegate spaces

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ONLINE SPONSOR ONLY	
1,500 GB + VAT	
	Company profile on official conference / workshop page, including logo, text (up to 50 words) and hyperlinked URL
	1 x PPT slide on Holding Slides
	Inclusion in NEC marketing and PR channels as appropriate: website, e-campaign and social media
	Unlimited online delegate spaces

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