

nec4

**Improvement**  
*through collaboration*

# Enhancing performance through collaboration webinar

*Robert Gerrard and Simon Vaughan*

# Speakers

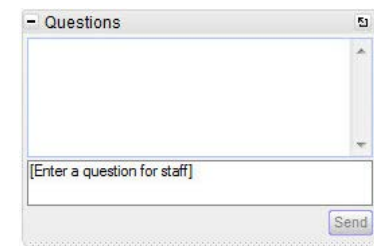


**Robert Gerrard**  
NEC Consultant and  
NEC Users' Group  
Secretary



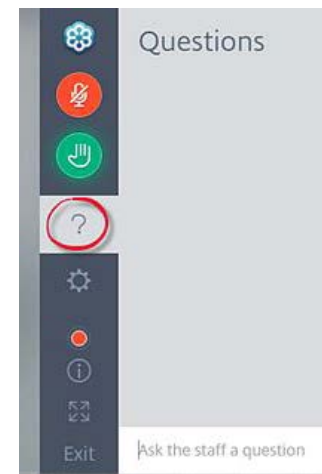
**Simon Vaughan**  
Managing Director at  
JCP Consultancy  
Limited and ICE  
Project 13

**Send us your questions**



A screenshot of a web-based 'Questions' form. It features a large text input area with a placeholder '[Enter a question for staff]'. Below the input area is a 'Send' button. The window has a title bar that says 'Questions'.

**or**

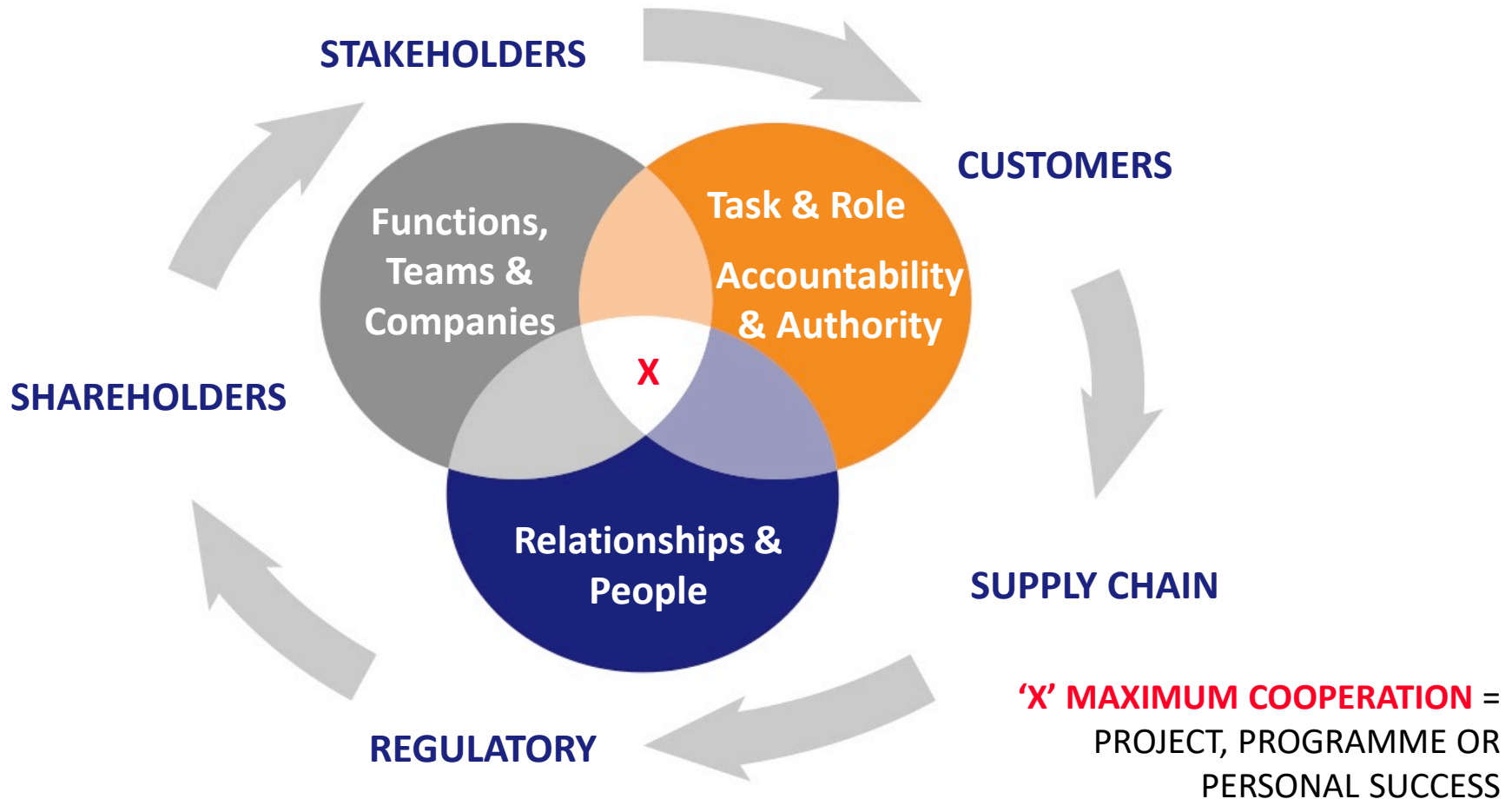


A screenshot of a mobile app 'Questions' interface. It features a vertical sidebar on the left with icons for a home screen, a list of questions, a question being asked, a question being answered, a question being asked, and a question being answered. The main area is titled 'Questions' and has a text input field with a placeholder 'Ask the staff a question'. At the bottom of the sidebar is an 'Exit' button.

# What we will cover

- Environment in which you operate
- What Attributes Do Cooperation & Collaboration Require Of People?
- Aligning Projects with Procurement, Contracting & Relationship Strategies
- Developing and Maintaining Cooperation & Collaboration

# Environment in which you operate

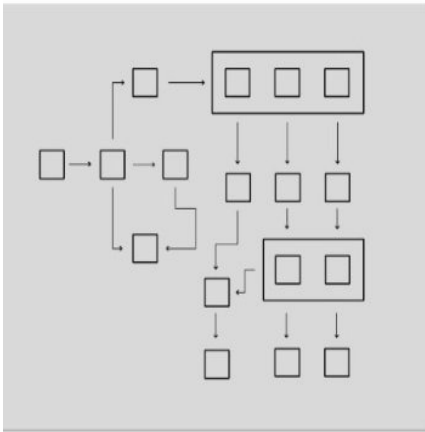




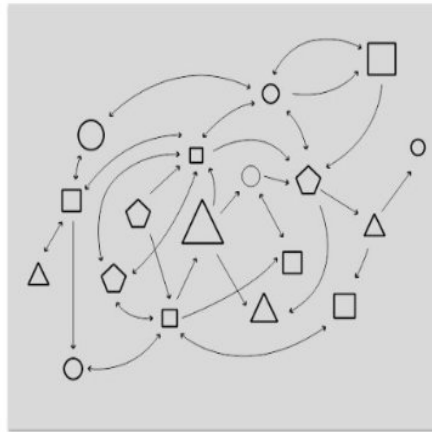
"Here comes Edward Bear now, down the stairs behind Christopher Robin. Bump! Bump! Bump! on the back of his head. It is, as far as he knows, the only way of coming down stairs. He is sure that there must be a better way, if only he could stop bumping for a moment to think of it."

*A.A.Milne*

# Complicated or Complex



COMPLICATED



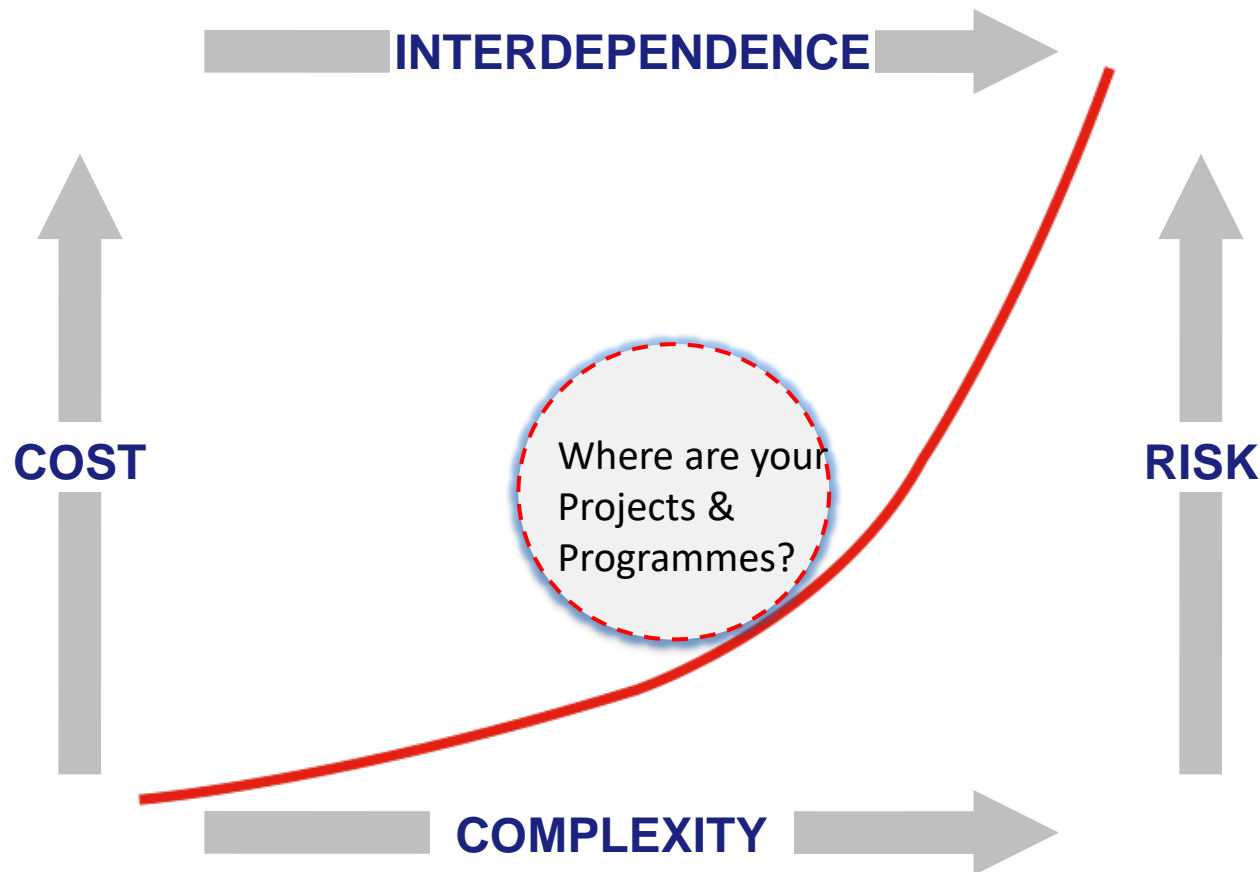
COMPLEX



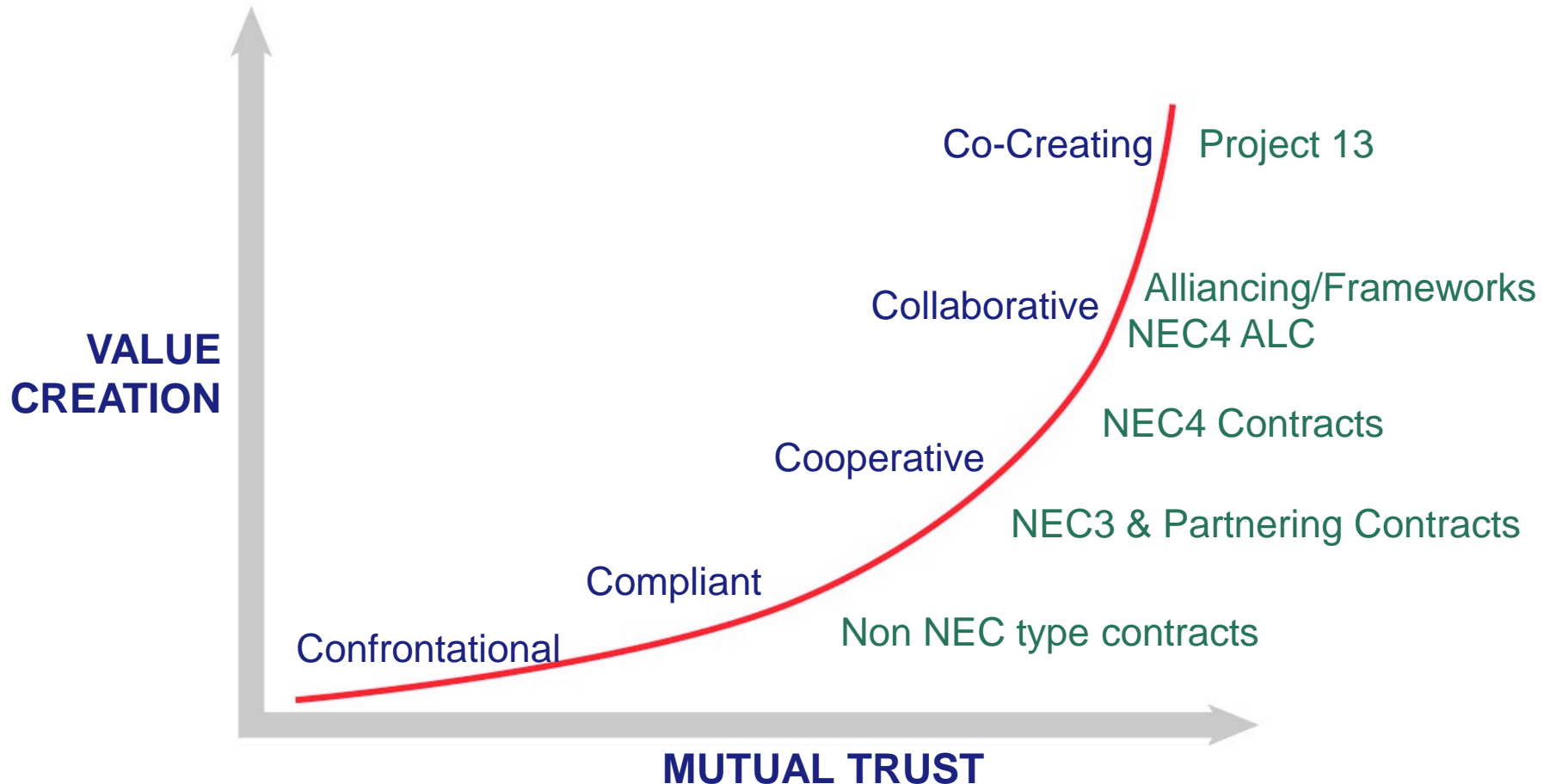
# What Attributes Do Cooperation & Collaboration Require Of People?



# Aligning Projects with Procurement, Contracting & Relationship Strategies



# The Contracting & Behaviours Maturity Curve



# Developing and Maintaining Cooperation & Collaboration





## Finally – Six simple questions to ask yourself?

1. Do people in your organisation have an appetite and the capability to work collaboratively?
2. Is your organisation and your supply chain really ready to collaborate?
3. Have you adequately prepared the Board & Senior Team to actively lead the collaborative endeavour?
4. Have you prepared a Business Case and plan for implementation?
5. What project or programme are you best starting on, and learning from?
6. What more could NEC Contracts do to help you in developing and deploying behaviours to underpin the adoption of the NEC4 or NEC3 contracts “in a spirit of mutual trust and co-operation” ?

There are videos giving guidance and experience online which may answer some of these questions....





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**Simon Vaughan**



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# NEC3 and NEC4 Compared ECC and TSC

A new classroom training course designed to summarise the changes in the ECC and TSC for existing NEC users.

London  
19 July 2018

[neccontract.com/NEC4training](http://neccontract.com/NEC4training)

# NEC Awards

The NEC Awards recognise excellence in project delivery and showcase examples of good practice through collaboration from across the world.

- NEC Project of the Year
- NEC Client of the Year
- NEC Contractor of the Year
- NEC Contract Innovation through additional clauses

The winners will be announced at the NEC Users' Group Annual Seminar 2018.

[necontract.com/awards2018](http://necontract.com/awards2018)

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