

# Soft Skills webinar – Q&A and useful links!

Q&A

### Who owns the risk(s) of items in EWR in CD1 and/or 2?

J: Identifying a risk on the early warning register does not change the risk allocation under the contract.

#### Are there translated versions of Nec contracts?

We have Mandarin translated contracts for use in Hong Kong, and NEC Contracts have recently launched its first translated Contracts in Spanish. Read more here.

#### Does the PM have to act impartially under NEC4?

J: Yes, see Cl 10.2

# Do the behavioural science tips work across different cultures? I work with the French and would happily take any advice.

B: Yes, behavioural science is the science of why people behave the way they do, it applies globally. The prompts (or antecedents) may change, as will the consequences - what is reinforcing in one culture may be punishing in another. Consequences are personal – there isn't any one thing that will be reinforcing for everyone, you have to use trial and error and see what works. If you are working with a new group of people, it may be useful to understand how you can improve communication to be able to understand what is currently driving performance.

## Useful links

The Hollin website contains information about the services we provide as well as case studies and testimonials. There are also lots of articles and short videos which should be helpful in reflecting on your workplace from a behavioural perspective.

About Hollin: https://hollin.co.uk/pages/about-hollin

Hollin videos: <a href="https://hollin.co.uk/blogs/videos">https://hollin.co.uk/blogs/videos</a>

Hollin books: https://hollin.co.uk/collections/behavioural-management-technique-products

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Past NEC events: <a href="https://www.neccontract.com/resources/past-events">https://www.neccontract.com/resources/past-events</a>